

DELL Enterprise Portfolio

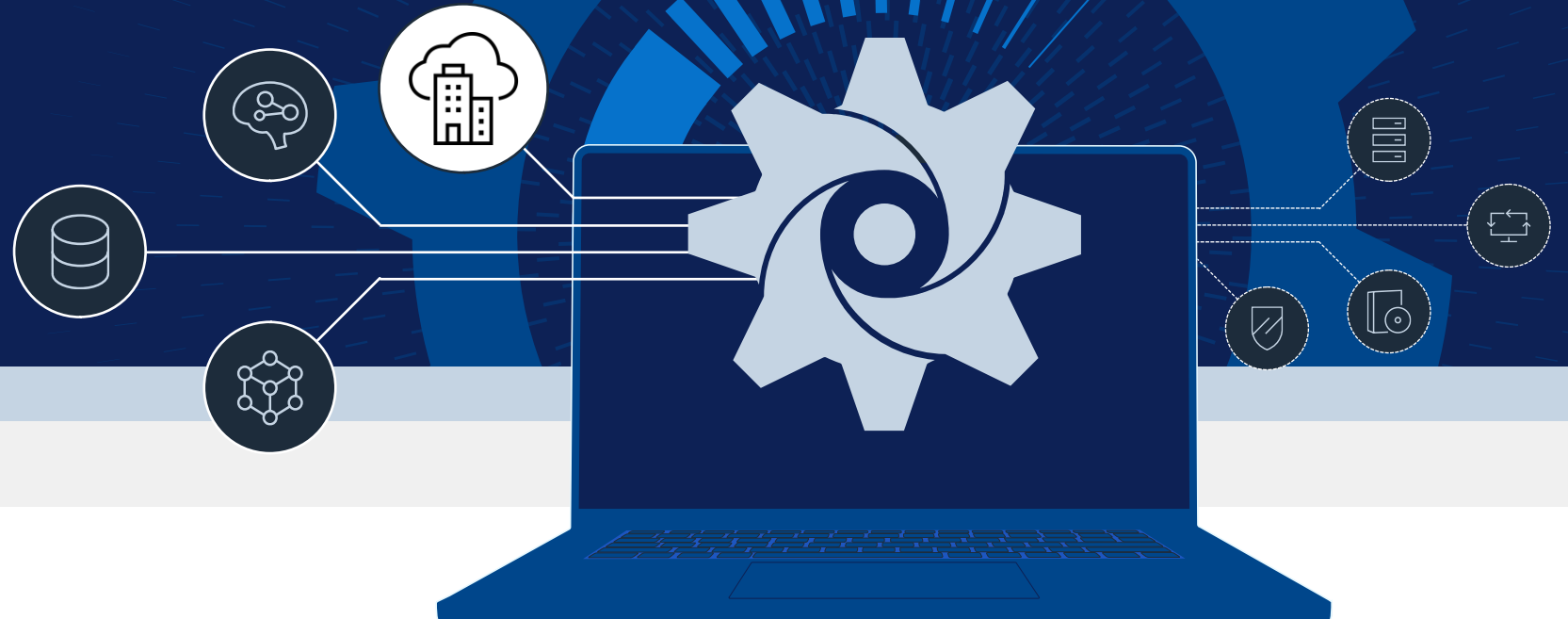


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10. září 2025

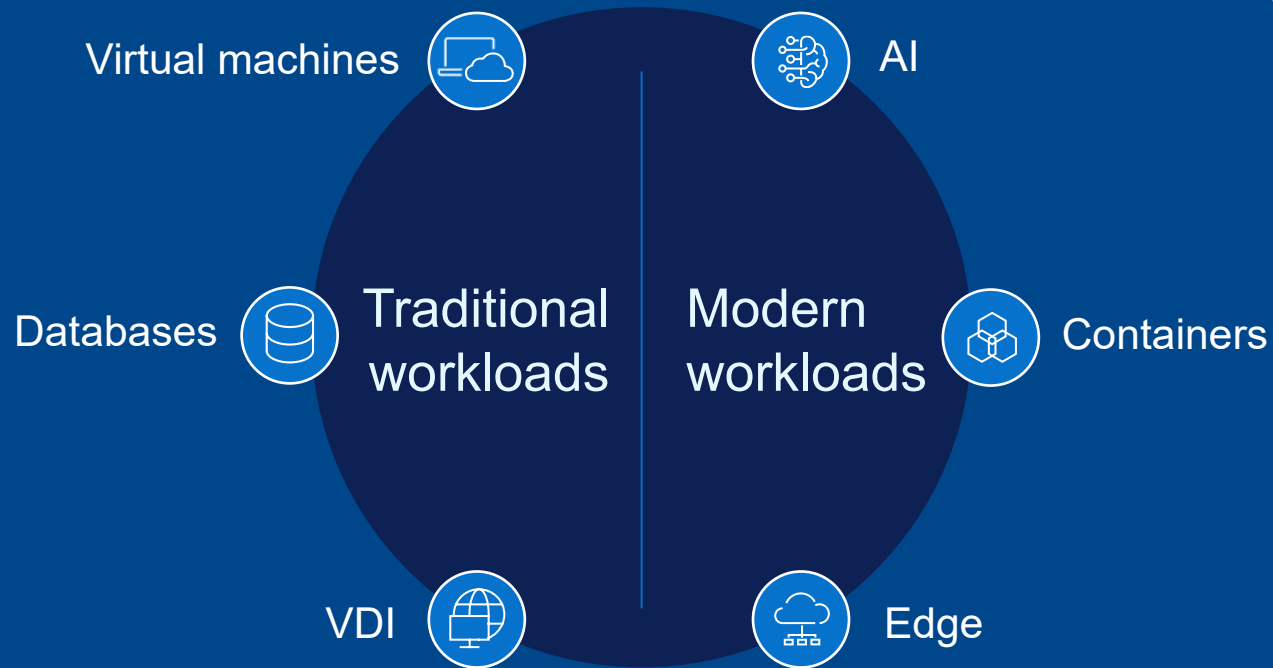
Dell Private Cloud

with Dell Automation Platform



Rapidly evolving workloads require flexibility and simplicity

...and the rate of change is becoming unmanageable



88% of C-level executives expect to **experience more change** in 2025 than they did in 2024¹

89% of organizations say usage/evaluation of **multiple hypervisor options is a strategic imperative**²

¹Accenture Survey Results, Accenture Pulse of Change, January 16, 2025.

²Enterprise Strategy Group Complete Survey Results, Navigating the Cloud and AI Revolution: The State of Enterprise Storage and HCI, February 2024.

Traditional architectures require choosing flexibility OR simplicity



Flexible

3-Tier

Independent scaling to match workload needs

Efficient and optimized use of resources

Flexible to avoid vendor lock-in



Simple

Hyperconverged

Simple to order, onboard and deploy

Automated lifecycle management

Streamlined, single stack support

Intro To Dell Private Cloud

“3-Tier” Flexibility



Disaggregated Infrastructure
PowerEdge, PowerStore, Network & PowerProtect¹



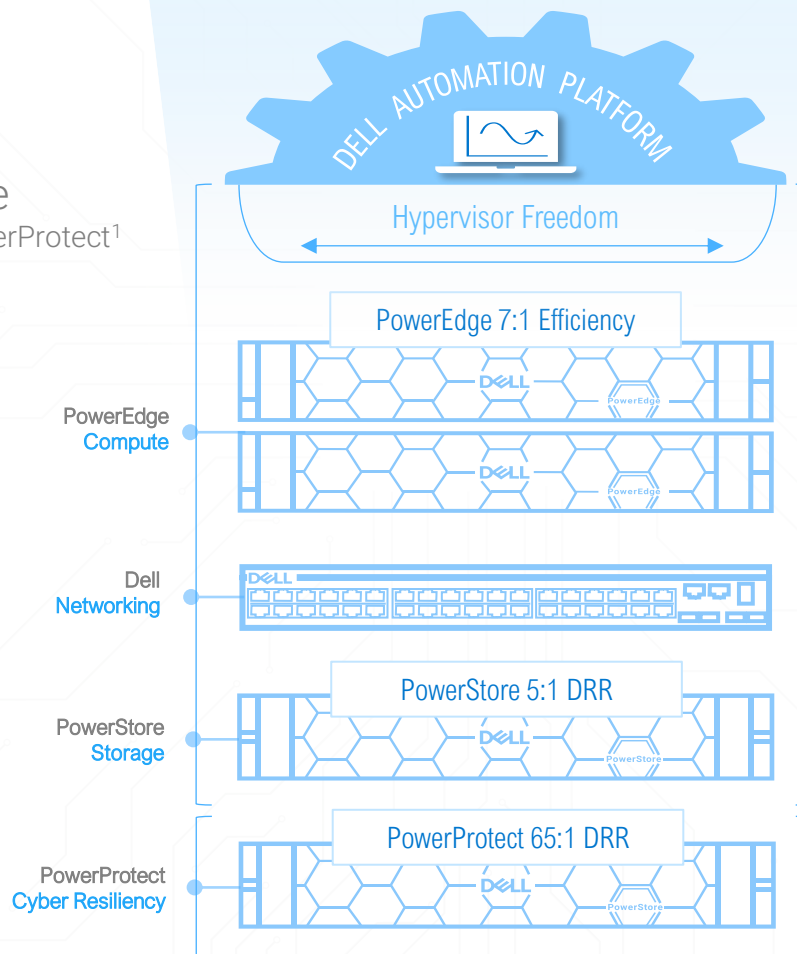
Hypervisor Freedom
Choose & Change Software



Highly Efficient, Low Cost
7:1 Server Reduce & 5:1 Storage DRR

Up to 32% Cost vs. HCI²

Best of Both



HCI Simplicity

Single Management Console
Manage Compute, Network, Storage like HCI



Automated Operations & LCM
Simplify Deploying Resources & Upgrades like HCI

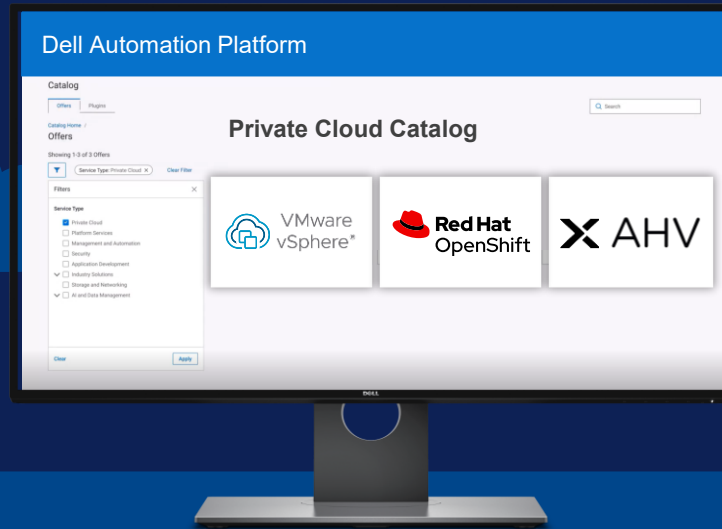


Single Vendor Support
With faster time to issue resolution like HCI



Introducing Dell Private Cloud

Freedom and flexibility to evolve on your terms



Dell Automation Platform



Fully transferable and reusable infrastructure

- Protect investments with disaggregated and adaptable infrastructure
- Bring your own cloud OS licenses for ultimate flexibility
- Simplify operations with full lifecycle management and automated integration with Dell PowerStore
- Ensure continuity by leveraging existing skills and access to familiar tools
- Rely on Dell as the primary source of system-level support for hardware and system software

Validated with
45,000+
hours of testing¹

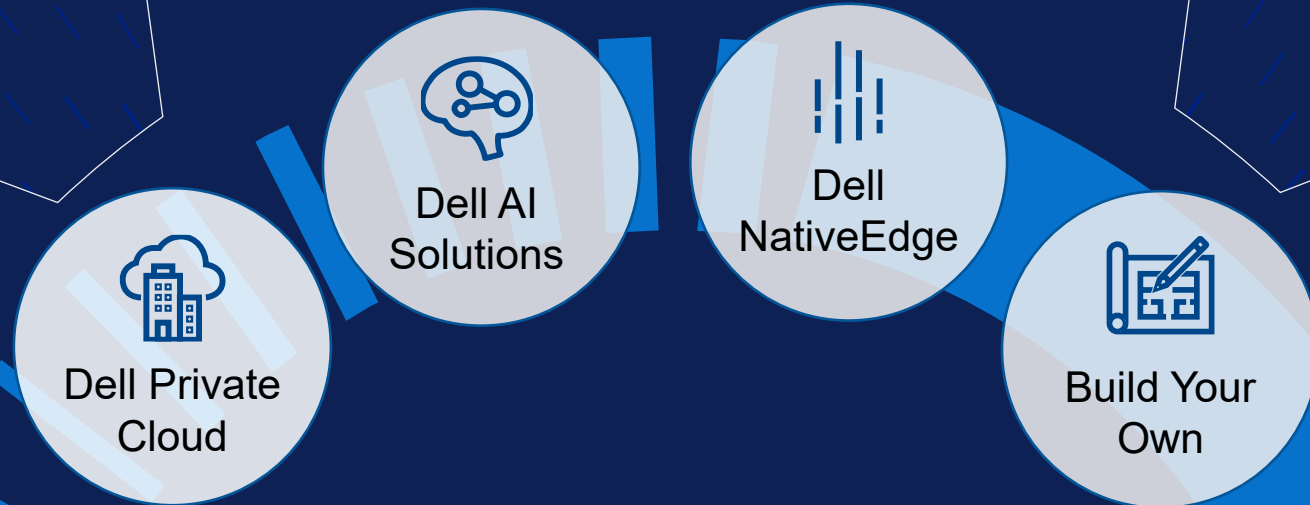
Over
90%
fewer steps to provision vs.
manual deployment²

Workload-ready clusters in
2.5
hours, **zero** manual effort³

¹ Based on internal Dell testing. Dell Private Cloud deploying VMware vSphere and Red Hat. August 2025. Actual results may vary. CLM-014261.

² Based on internal Dell testing. Manual steps automated through a single Dell Private Cloud blueprint. May 2025. Actual results may vary. CLM-014260.

³ Based on internal Dell testing. After hardware installation, configuration and platform onboarding. No manual interaction required after initiation. Actual results may vary. CLM-014262.



intel. NVIDIA DELL Technologies
NativeEdge

AMD NUTANIX Red Hat vmware[®]
by Broadcom

Dell Automation Platform

We automate, so you can innovate

Velocity

Simplicity

Assurance

